NewtekOne, Inc. Reports Basic and Diluted EPS of $0.53 and $0.52 for the Three Months Ended June 30, 2025

July 28, 2025

BOCA RATON, Fla., July 28, 2025 (GLOBE NEWSWIRE) -- NewtekOne, Inc. (the "Company") (Nasdaq: NEWT) reports its financial and operating results for the three months ended June 30, 2025 ("2Q25").

Financial Highlights for 2Q25

- Basic and diluted earnings per share ("EPS") were $0.53 and $0.52, respectively, vs. $0.43 and $0.43, respectively, for 2Q24, reflecting Y/Y increases of 23% and 21%, respectively.
- Book value per common share ended 2Q25 at $11.11, up Y/Y and Q/Q by 12.9% and 3.5%, respectively.
- Tangible book value per common share[1] ended 2Q25 at $10.55, up Y/Y and Q/Q by 21.5% and 3.7%, respectively.
- Total revenue, defined as the sum of net interest income and noninterest income, was $70.2 million for 2Q25, up 15% over $61.1 million for 2Q24.
- Net income before taxes for 2Q25 was approximately $18.8 million, up 27.0% Y/Y from $14.8 million for 2Q24.
- Pre-provision net revenue ("PPNR")[1,2] for 2Q25 was approximately $27.9 million, an increase of 35.5% Y/Y from $20.6 million for 2Q24.
- The efficiency ratio[1] was 60.3%, an improvement from 66.3% for 2Q24.
- Return on average assets (“ROAA”) [1] was 2.50%. EPS guidance implies a range for 2025 ROAA of 2.2%-2.7%.
- Return on average equity ("ROAE")[1] was 17.4%. EPS guidance implies a range for 2025 ROAE of 17.2%-20.2%.
- Return on average tangible common equity (“ROTCE”) [1] was 19.4%. EPS guidance implies a range for 2025 ROTCE of 18.7%-22.0%.
- Pre-provision return on average assets ("PPROA")[1] was 5.25%.

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[1] Non-GAAP financial measure; reconciliations of non-GAAP financial measures to the most comparable GAAP measures are set forth on the last page of the financial information accompanying this press release.

[2] PPNR is a non-GAAP metric calculated based on total net revenue less non-interest expense before adjusting for the provision for credit losses for the period. Management believes that this financial metric is useful in assessing the ability of a lending institution to generate income in excess of its provision for credit losses. See our "Reconciliation of GAAP to Non-GAAP Financial Measures" below for a reconciliation and additional information on non-GAAP measures.

Lending and Other Selected Highlights for 2Q25

- SBA 7(a) loan originations approximated $205.6 million for 2Q25, compared to 2Q24 originations of $226.5 million. In addition, the Company sold $42.1 million of guaranteed portions of SBA 7(a) loans in 2Q25.
- Alternative Loan Program (“ALP”) loan originations were $78.3 million for 2Q25.
- In April, the Company closed a $184 million securitization backed by $216 million of ALP loans. The securitization, NALP Business Loan Trust 2025-1, represents the Company’s third asset-backed securitization secured by ALP loans, the first two of which were executed out of NewtekOne joint ventures, and is the Company’s 16th rated securitization.
- SBA 504 loan originations totaled approximately $26.0 million for 2Q25. In addition, the Company sold $23.5 million of SBA 504 loans in 2Q25.
- Originated $20.2 million and $5.4 million of CRE and C&I loans HFI in 2Q25.
- Commercial deposits at Newtek Bank increased $50.0 million, or 19% Q/Q, while core consumer deposits grew $14.0 million, or 2% Q/Q; and wholesale deposits increased $16.0 million Q/Q.
- Insured deposits comprised 78% of deposits.
- In June, the Company's consolidated subsidiary, Newtek ALP Holdings, amended and upsized its revolving credit facility with Deutsche Bank AG (“DB”), which facility is employed to fund the origination of ALP loans before they are placed into securitizations. The amendment provided for, among other things, a facility increase to $170 million.

Post 2Q25 Highlights

- On July 21, 2025, the Company paid a quarterly cash dividend of $0.19 per share on its outstanding common shares.
- Newtek ALP Holdings, amended and upsized an additional ALP warehouse facility with Capital One, N.A. The amendment provides for, among other things, a facility increase from $60 million to $100 million and a maturity extension of two years.

“We are once again pleased to post solid quarterly results that include basic and diluted EPS of $0.53 and $0.52, respectively,” said Barry Sloane, CEO, President and Chairman. “We were particularly encouraged to see tangible book value per share climb for a ninth consecutive quarter while paying a healthy dividend, as well as by increases in business deposits, stabilizing credit trends, and continued growth of our ALP vertical. In April, we completed a securitization of ALP loans and have generated program-to-date ALP loan originations of roughly $632 million. At the end of June, on-balance sheet ALP loans approximated $138 million while ALP loans held off-balance sheet in securitization trusts totaled roughly $427 million. With ALP loan balances rebuilding on the Company's balance sheet after April's securitization, we expect to execute another ALP securitization in the fourth quarter.”

In commenting further on 2Q25 results, Mr. Sloane said, "We are highly focused on our mission of being a financial holding company that provides business and financial solutions to independent business owners and to that end, we have developed the capability to do so digitally. Our strategy is to operate our nationally chartered bank subsidiary, Newtek Bank, without the traditional bankers, brokers, branches, or business development officers most banks employ, and we are extremely encouraged by the underlying metrics achieved at the Bank. The digital, nontraditional operating strategy supports our ability to run the Bank with a low operating efficiency ratio, which was 49% for 2Q25, without sacrificing the ability to gather high quality, lower cost deposits and to manage credit risk."

Mr. Sloane continued, "Growth in the all-important category of business deposits continues to track nicely with roughly $50 million added in 2Q25, reflecting a Q/Q increase of 19%. Acquiring deposits of existing and new business customers and solutioning merchant services, payroll, and lending is at the core of our operating strategy to provide a benefit to deposit customers who are earning a rate of interest that is below the risk-free rate, which we sum up in one product: The Newtek Advantage. The growth in business deposits supported a 28 basis point sequential decline in the cost of deposits, which fueled 56 basis points of net interest margin expansion at the Bank. In addition, the legacy, winding down SBA loan portfolio at our non-bank subsidiary, Newtek Small Business Finance, experienced a meaningful improvement in both bottom line performance and credit trends."

Mr. Sloane went on to comment on developments at the holding company, "NewtekOne is unique in that we have meaningful business activity at the holding company level. In fact, with our ALP Program, we are actively and directly participating in the.origination and securitization of private credit. We are very pleased with our second quarter execution on the securitization of $216 million of ALP loans at a 670 basis point spread, which includes 100 basis points of servicing rights, to the market clearing yield on the securitization notes sold. To support continued growth of the ALP business, Deutsche Bank, and Capital One increased our warehouse facilities by a combined $90 million. In addition, our payment processing division, Newtek Merchant Solutions is expected to generate approximately $17 million of EBITDA in 2025."

Mr. Sloane concluded, "For the first half of 2025, we have produced basic and diluted EPS of $0.89 and $0.87, respectively, which is within our 1H25 guidance range of $0.78-$0.92/share, and we are maintaining our $2.10-$2.50 guidance range for 2025. We see growth in our business model beyond 2025 based on the extension of major provisions of the "Tax Cuts and Jobs Act" and new tax incentives for our independent business owner client base. We are excited about our future as a truly digitized business and financial solutions provider operating a depository, breaking the mold of traditional banking while embracing technology and artificial intelligence. We leverage AI in the areas of loan processing, underwriting, closings, and sales; for example, by using AI to automate complex document reviews and analyzing sales calls, the Company is able to deliver faster, more consistent, and compliant lending decisions, while enhancing the customer experience and operational efficiency. This innovation empowers our teams to focus on serving small business clients with greater speed and precision. Utilizing new and creative business processes and solutions has enabled NewtekOne to achieve above-average 2Q25 profitability with a return on average assets of 2.50% and a return on average tangible common equity of 19.4% and continued improvement in operating leverage with the efficiency ratio declining Y/Y from 66.3% to 60.3%."

Second Quarter 2025 Conference Call and Webcast

A conference call to discuss the second quarter 2025 financial and operating results will be hosted by Barry Sloane, Chief Executive Officer, President and Chairman, Frank M. DeMaria, Chief Financial Officer - NewtekOne Inc., and M. Scott Price, Chief Financial Officer - Newtek Bank, N.A., today, Monday, July 28, 2025, 4:30 p.m. ET.

Please note, to attend the conference call or webcast, participants should register online at NewtekOne, Inc. Second Quarter 2025 Financial Results Conference Call. To receive a dial-in number, participants are requested to register at a minimum 15 minutes before the start of the call. The corresponding presentation will be available in the ‘Events & Presentations’ section of the Investor Relations portion of NewtekOne's website at NewtekOne, Inc. Second Quarter 2025 Financial Results Conference Call. A replay of the call with the corresponding presentation will be available on NewtekOne's website shortly following the live presentation and will be available for a period of one year.

Note Regarding Dividend Payments

Amount and timing of dividends, if any, remain subject to the discretion of the Company's Board of Directors.

About NewtekOne, Inc.

NewtekOne®, Your Business Solutions Company®, is a financial holding company, which along with its bank and non-bank consolidated subsidiaries (collectively, “NewtekOne”), provides a wide range of business and financial solutions under the Newtek® brand to independent business owners. Since 1999, NewtekOne has provided state-of-the-art, cost-efficient products and services and efficient business strategies to independent business owners across all 50 states to help them grow their sales, control their expenses, and reduce their risk.

NewtekOne's and its subsidiaries' business and financial solutions include: banking (Newtek Bank, N.A.), Business Lending, SBA Lending Solutions, Electronic Payment Processing, Accounts Receivable Financing & Inventory Financing, Insurance Solutions and Payroll and Benefits Solutions. In addition, NewtekOne offers its clients the Technology Solutions (Cloud Computing, Data Backup, Storage and Retrieval, IT Consulting and Web Services) provided by Intelligent Protection Management Corp. (IPM.com)

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Note Regarding Forward-Looking Statements

Certain statements in this press release are "forward-looking statements" within the meaning of the rules and regulations of the Private Securities Litigation and Reform Act of 1995. Information regarding the Company's assets under supervision, capital ratios, risk-weighted assets, supplementary leverage ratio and balance sheet data consists of preliminary estimates and are subject to change with our filings with regulatory agencies and the filing of the Company's Form 10-Q for the period ended June 30, 2025. These statements and other forward-looking statements herein are based on the current beliefs and expectations of NewtekOne's management and are subject to significant risks and uncertainties. Actual results may differ materially from those set forth in the forward-looking statements. See "Note Regarding Forward-Looking Statements" and the sections entitled "Risk Factors" in our filings with the Securities and Exchange Commission which are available on NewtekOne's website (https://investor.newtekbusinessservices.com/sec-filings) and on the Securities and Exchange Commission's website (www.sec.gov). Any forward-looking statements made by or on behalf of NewtekOne speak only as to the date they are made, and NewtekOne does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

SOURCE: NewtekOne, Inc.

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NEWTEKONE, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
(In Thousands, except for Per Share Data)

	June 30, 2025	December 31, 2024
	(Unaudited)	
ASSETS		
Cash and due from banks	$ 10,124	$ 6,941
Restricted cash	23,059	28,226
Interest bearing deposits in banks	180,013	346,207
Total cash and cash equivalents	213,196	381,374
Debt securities available-for-sale, at fair value	14,245	23,916
Loans held for sale, at fair value	514,609	372,286
Loans held for sale, at LCM	32,291	58,803
Loans held for investment, at fair value	326,113	369,746
Loans held for investment, at amortized cost, net of deferred fees and costs	767,827	621,651
Allowance for credit losses	(42,625)	(30,233)
Loans held for investment, at amortized cost, net	725,202	591,418
Federal Home Loan Bank and Federal Reserve Bank stock	3,937	3,585
Settlement receivable	19,705	52,465
Residuals in securitizations, at fair value	77,701	—
Joint ventures and other non-control investments, at fair value (cost of $54,493 and $44,039), respectively	68,121	57,678
Goodwill and intangibles	14,672	14,752
Right of use assets	2,384	5,688
Deferred tax asset, net	190	—
Servicing assets, at fair value	18,384	22,062
Servicing assets, at LCM	31,831	24,195
Other assets	63,636	60,636
Assets held for sale	—	21,308

Total assets	$ 2,126,217	$ 2,059,912

LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:		
Deposits:		
Noninterest-bearing	$ 41,034	$ 11,142
Interest-bearing	1,042,794	961,910
Total deposits	1,083,828	973,052
Borrowings	657,327	708,041
Dividends payable	5,236	5,233
Lease liabilities	2,409	6,498
Deferred tax liabilities, net	—	2,244
Due to participants	25,886	21,532
Accounts payable, accrued expenses and other liabilities	39,352	40,806
Liabilities directly associated with assets held for sale	—	6,224
Total liabilities	1,814,038	1,763,630
Shareholders' Equity:	**(Unaudited)**	
Preferred stock (par value $0.02 per share; 20 authorized, 20 issued and outstanding)	19,738	19,738
Common stock (par value $0.02 per share; 199,980 authorized, 26,317 and 24,680 issued and outstanding, respectively)	525	526
Retained earnings	69,995	57,773
Additional paid-in capital	221,914	218,266
Accumulated other comprehensive income (loss), net of income taxes	7	(21)
Total shareholders' equity	312,179	296,282
Total liabilities and shareholders' equity	$ 2,126,217	$ 2,059,912

NEWTEKONE, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(In Thousands, except for Per Share Data)

	Three Months Ended		
	June 30, 2025	**March 31, 2025**	**June 30, 2024**
	(unaudited)	(unaudited)	(unaudited)
Interest income			
Debt securities available-for-sale	$ 214	$ 276	$ 374
Loans and fees on loans	33,354	34,483	26,773
Other interest earning assets	2,011	3,131	2,206
Total interest income	35,579	37,890	29,353
Interest expense			
Deposits	9,357	9,845	6,865
Notes and securitizations	10,908	10,974	11,118
Bank and FHLB borrowings	2,330	3,138	2,244
Total interest expense	22,595	23,957	20,227
Net interest income	12,984	13,933	9,126
Provision for credit losses	9,117	13,505	5,799
Net interest income after provision for credit losses	3,867	428	3,327
Noninterest income			
Dividend income	600	1,686	368
Net loss on loan servicing assets	(4,355)	(3,652)	(1,862)
Servicing income	6,054	5,525	4,607
Net gains on sales of loans	15,526	12,961	22,564
Net gain on residuals in securitizations	32,404	—	—
Net gain (loss) on loans under the fair value option	(11,761)	18,077	(2,894)
Technology and IT support income	—	—	5,174
Electronic payment processing income	11,739	10,609	12,645

Other noninterest income	7,007	7,192	11,418
Total noninterest income	57,214	52,398	52,020
	(unaudited)	(unaudited)	(unaudited)
Noninterest expense			
Salaries and employee benefits expense	23,135	21,316	20,790
Technology services expense	—	—	3,420
Electronic payment processing expense	4,428	4,447	5,693
Professional services expense	4,304	3,435	2,743
Other loan origination and maintenance expense	3,287	4,417	3,015
Depreciation and amortization	274	146	521
Other general and administrative costs	6,881	7,416	4,382
Total noninterest expense	42,309	41,177	40,564
Net income before taxes	18,772	11,649	14,783
Income tax expense	5,069	2,282	3,838
Net income	13,703	9,367	10,945
Dividends to preferred shareholders	(400)	(400)	(400)
Net income available to common shareholders	$ 13,303	$ 8,967	$ 10,545
Earnings per Common Share:			
Basic	$ 0.53	$ 0.36	$ 0.43
Diluted	$ 0.52	$ 0.35	$ 0.43

Reconciliation of GAAP to Non-GAAP Financial Measures (unaudited)

The information provided below presents a reconciliation of each of our non-GAAP financial measures to the most directly comparable GAAP financial measure. Ratios for three month periods ended have been annualized based on calendar days.

NewtekOne, Inc.	**As of and for the three months ended**		
(dollars and number of shares in thousands)	**June 30, 2025**	**March 31, 2025**	**June 30, 2024**
Return on Average Equity and Average Tangible Common Equity			
Numerator: Net Income (GAAP)	$ 13,303	$ 9,367	$ 10,945
Tax-adjusted amortization of intangibles	307	117	384
Dividend on preferred equity	(400)	(400)	(400)
Numerator: Adjusted net income	13,210	9,084	10,929
Average Total Shareholders' Equity[1]	307,257	299,308	258,326
Deduct: Preferred Stock (GAAP)	19,738	19,738	19,738
Average Common Shareholders' Equity[1]	287,519	279,570	238,588
Return on Average Common Equity	17.4%	12.7%	17.0%
Deduct: Average Goodwill and Intangibles[1]	14,692	15,130	29,883
Denominator: Average Tangible Common Equity[1]	$ 272,827	$ 264,440	$ 208,705
Return on Average Tangible Common Equity[1]	19.4%	13.9%	21.1%
Return on Average Assets			
Numerator: Net Income (GAAP)	$ 13,303	$ 9,367	$ 10,945
Denominator: Average Assets[1]	2,131,477	2,098,325	1,551,009
Return on Average Assets[1]	2.50%	1.81%	2.84%
Pre-Provision Net Revenue (PPNR)			
Net Income before Taxes (GAAP)	$ 18,772	$ 11,649	$ 14,783
Add: Provision for Credit Losses (GAAP)	9,117	13,505	5,799
Pre-Provision Net Revenue[1,2]	$ 27,889	$ 25,154	$ 20,582
Pre-Provision Return on Average Assets (PPROA)			
Pre-Provision Net Revenue[1,2]	$ 27,889	$ 25,154	$ 20,582
Denominator: Average Assets[1]	2,131,477	2,098,325	1,551,009
Pre-Provision Return on Average Assets[1]	5.25%	4.86%	5.34%

NewtekOne, Inc.	As of and for the three months ended		
(dollars and number of shares in thousands)	June 30, 2025	March 31, 2025	June 30, 2024
Efficiency Ratio			
Numerator: Non-Interest Expense (GAAP)	$ 42,309	$ 41,177	$ 40,564
Net Interest Income (GAAP)	12,984	13,933	9,126
Non-Interest Income (GAAP)	57,214	52,398	52,020
Denominator: Total Income	$ 70,198	$ 66,331	$ 61,146
Efficiency Ratio[1]	60.3%	62.1%	66.3%
Net Interest Margin			
Net interest income	12,984	13,933	9,126
Average interest-earning assets	1,875,387	1,860,221	1,356,956
Net Interest Margin[1]	2.78%	3.04%	2.70%
Tangible Book Value Per Share			
Total Shareholders' Equity (GAAP)	$ 312,179	$ 302,334	$ 274,002
Deduct: Goodwill and Intangibles (GAAP)	14,672	14,711	29,783
Numerator: Total Tangible Book Value[1]	$ 297,507	$ 287,623	$ 244,219
Denominator: Total Number of Shares Outstanding	26,317	26,343	25,852
Tangible Book Value Per Share[1]	$ 11.30	$ 10.92	$ 9.45
Tangible Book Value Per Common Share			
Total Tangible Book Value[1]	$ 297,507	$ 287,623	$ 244,219
Deduct: Preferred Stock (GAAP)	19,738	19,738	19,738
Numerator: Tangible Book Value Per Common Share[1]	$ 277,769	$ 267,885	$ 224,481
Denominator: Total Number of Shares Outstanding	26,317	26,343	25,852
Tangible Book Value Per Common Share[1]	$ 10.55	$ 10.17	$ 8.68

[1]Non-GAAP financial measure.

[2]PPNR is a non-GAAP metric calculated based on total net revenue less non-interest expense before adjusting for the provision for credit losses for the period. Management believes that this financial metric is useful in assessing the ability of a lending institution to generate income in excess of its provision for credit losses.

Reconciliation of Newtek Bank Non-GAAP Measures:

Newtek Bank, NA	As of and for the three months ended		
(dollars in thousands)	June 30, 2025	March 31, 2025	June 30, 2024
Efficiency Ratio			
Numerator: Non-Interest Expense (GAAP)	$ 23,639	$ 20,134	$ 17,354
Net Interest Income (GAAP)	16,260	14,316	9,258
Non-Interest Income (GAAP)	32,321	27,438	31,688
Denominator: Total Income	$ 48,581	$ 41,754	$ 40,946
Efficiency Ratio[1]	48.7%	48.2%	42.4%
Net Interest Margin			
Net interest income (GAAP)	16,260	14,316	9,258
Average interest-earning assets	1,195,121	1,185,528	768,240
Net Interest Margin[1]	5.46%	4.90%	4.85%
Cost of Deposits			
Interest Expense on deposits (GAAP)	9,566	10,032	7,046
Average deposits	1,034,940	1,019,477	633,950
Cost of Deposits[1]	3.71%	3.99%	4.47%